

Huanxing Yang

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Citizenship: P.R. China, Permanent Resident of the US.
Date of Birth: October, 1972

Education

Ph.D. in Economics, University of Pennsylvania, August 2004
(Main advisor: Steven Matthews)
M.A. in Economics, Fudan University, Shanghai, China, July 1996
B.S. in MIS, Renmin University of China, Beijing, China, July 1993

Employment

- Associate Professor (with tenure), Ohio State University, Oct. 2010 -
- Assistant Professor, Ohio State University, Aug. 2004 – Sept. 2010
- Analyst, The People's Bank of China, Shanghai Branch, Aug. 1996 – Jun. 1999

Research Interests

Contract Theory, Industrial Organization, Game Theory

Publications

- “Collusion, Fluctuating Demand, and Price Rigidity,” with Makoto Hanazono, *International Economic Review*, 48(2), 2007, 483-515.
- “Efficiency Wages and Subjective Performance Pay,” *Economic Inquiry*, 46(2), 2008, 179-196.
- “Search with Learning: Understanding Asymmetric Price Adjustments,” with Lixin Ye, *Rand Journal of Economics*, 2008, 39(2), 547-564.
- “Nonlinear Pricing, Market Coverage, and Competition,” with Lixin Ye, *Theoretical Economics*, 3(1), 2008, 123-153.
- “Group Purchasing, Nonlinear Tariffs, and Oligopoly,” with Howard P. Marvel, *International Journal of Industrial Organization*, 26(5), 2008, 1090-1105.
- “Dynamic Entry and Exit with Uncertain Cost Positions,” with Makoto Hanazono, *International Journal of Industrial Organization*, 27(3), 2009, 474-487.

- “Long-Term Relationship as Safeguards,” with Rafael Rob, *Economic Theory*, 43(2), 2010, 143-166.
- “Information Aggregation and Investment Cycles with Strategic Complementarity,” *Economic Theory*, 43(2), 2010, 281-311.
- “Investment Cycles, Strategic Delay, and Self-Reversing Cascades,” with Jim Peck, *International Economic Review*, 52(1), 2011, 259-280.
- “Competitive Nonlinear Taxation and Constitutional Choices,” with Massimo Morelli and Lixin Ye, *American Economic Journal: Microeconomics*, forthcoming.

Working Papers

- “Targeted Search and the Long Tail Effect,” June 2011.
- “Competitive Nonlinear Pricing and Contract Variety,” with Jian Shen and Lixin Ye, December 2010.
- “Cheap Talk with Two Senders and Complementary Information,” with Andrew McGee, December 2009, being revised.
- “Non-stationary Relational Contracts,” July 2009.
- “Short-Lived Teams with Mutual Monitoring,” August 2003.
- “An Economic Theory of Grade Inflation,” with Chun Seng Yip, Nov. 2002.

Teaching

- Instructor, Game Theory, OSU, Spring 2008, 2009, Winter 2010, Spring 2010
- Instructor, Intermediate Microeconomics, OSU, Winter 2008, 2009, Spring 2009, 2010
- Instructor, Microeconomics (II, Graduate), OSU, Winter 2005, 2006, 2007
- Instructor, Economics of Information (Graduate), OSU, Fall 2004, 2005, 2006, Winter 2008, 2009, 2010, 2011
- Instructor, Industrial Organization (Graduate), Fall 2010
- Instructor, Topics in Economic Theory (Graduate), Spring 2011
- Instructor, Topics in Game Theory, University of Pennsylvania, Summer 2003
- Instructor, Industrial Organization, University of Pennsylvania, Summer 2002

Fellowships and Honors

- The Hiram C. Haney Fellowship Award in Economics, University of Pennsylvania, 2003 (For the best third-year paper)
- Graduate Fellowship, University of Pennsylvania, 1999-2000, 2003
- Guanghua Scholarship, Fudan University, China, 1995

Academic Activities

Seminars

- Hong Kong University of Science and Technology, December 2009
- University of Western Ontario, March 2009
- Department of Justice, October 2007.
- The Ohio State University, January 2004, April 2005.
- University of Iowa, January 2004.
- London School of Economics, Management Department, February 2004.
- Singapore Management University, February 2004.
- University of Pennsylvania, March 2003, September 2003

Conference Presentations

- Econometric Society World Congress, Shanghai, Aug. 2010.
- The 7th Workshop on IO and MS, Shanghai, Aug. 2010.
- International IO Conference, Vancouver, Canada, May 2010.
- Mid-west Economic Theory Meetings, Penn State University, Nov. 2009.
- Far East and Southeast Asia Econometric Society Meetings, Tokyo, Aug. 2009.
- Econometric Society Summer Meetings, Boston, Jun. 2009.
- International IO Conference, Washington, May 2008.
- Econometric Society Winter Meetings, New Orleans, Jan. 2008 (invited session).
- Mid-west Economic Theory Meetings, University of Michigan, Nov. 2007.
- Cornell/Penn State Macro Workshop, Cornell University, Sept. 2007 (invited).
- Public Economic Theory Conference, Nashville, Tennessee, Jul. 2007 (invited session).
- International IO Conference, Savannah, Georgia, Apr. 2007.
- Mid-West Economic Theory Meetings, Purdue University, Oct. 2006.
- Duke/Northwestern/Texas IO Theory Conference, Northwestern University, Sept. 2006 (invited).
- Mid-West Economic Theory Meetings, University of Kansas, Oct. 2005.
- Mid-West Economic Theory Meetings, Indiana University at Bloomington, October, 2003.
- NBER Decentralization Conference, Purdue University, May 2003 (invited).

Services

- Organizer for the Theory Seminars at OSU, Spring 2007, Fall 2007, 2008.
- Local organizer for Midwest Economic Theory Meetings, Fall 2008.

- Member of Search Committee, Dept. of Economics, OSU, 2007-2008, 2010-2011.
- Member of dissertation Committee: Ching-Jen Sun (2008), Tun-Ying Hsu (2010), Hongwei Zheng (2010).

Referee

American Economic Review, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Review, International Journal of Industrial Organization; Japanese Economic Review, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of Industrial Economics, Journal of Law, Economics & Organization, Journal of Public Economic Theory, Rand Journal of Economics, Social Choice and Welfare, Theoretical Economics, US-Israel BSF.